U.S. FOREIGN-TRADE ZONES Expanding U.S. Exports, Jobs, & Economic Development

ABOUT FOREIGN-TRADE ZONES

- The Foreign-Trade Zone (FTZ) program was created by Congress in 1934 to expedite and encourage foreign commerce. The FTZ Board at the Department of Commerce reviews all FTZ applications.
- Foreign-trade zones (FTZs) are secure areas within the United States that are considered to be outside of U.S. Customs territory for tariff purposes. U.S.
- Customs and Border Protection oversees daily operations. All other U.S., state, and local laws apply.
- FTZ benefits are available to any U.S.-based company. Firms do not need to locate in a specific area or region to participate in the program.
- There are 197 active FTZs in the United States, employing more than 500,000 American workers in more than 1,200 active FTZ operations.



BENEFITS FOR BUSINESSES

FTZs provide significant advantages for U.S.-based firms:

- **Duty Deferral:** Customs Duties are paid only if and when goods are transferred out of a Zone and into U.S. Customs territory.
- **Duty Elimination:** No duties are paid on foreign merchandise that is subsequently exported from an FTZ.
- Duty Reduction: FTZ users may elect to pay duties at either the rate of the foreign inputs used, or the rate applied to the finished product – which is often lower.
- **Expedite Trade:** Direct Delivery reduces transit times for receipt of merchandise. Weekly entry simplifies the customs-entry process.

BENEFITS FOR THE UNITED STATES

FTZs provide substantial economic benefits to our nation:

- Job Creation and Retention: FTZs provide a competitive advantage for U.S.-based manufacturing and distribution operations. As a result, jobs that otherwise might be located abroad are created and retained in the United States.
- Increased Exports: The elimination of duties on exported merchandise makes U.S.-based companies more competitive in export markets.
- Investment: FTZs encourage multinational firms to establish U.S.-based operations, attracting foreign investment to the United States. These firms are also more likely to utilize U.S.-made components, providing added stimulus to local and regional economies.

ADDRESS KEY POLICY ISSUES TO PROTECT AND STRENGTHEN THE U.S. FTZ PROGRAM

- **Tariffs:** Correct the misapplication of special duties under Sec. 301 and other trade actions on FTZ merchandise
- USMCA: End restrictions that impose U.S. duties on foreign components of FTZ exports to Canada and Mexico. Allow FTZ manufacturers to use established USMCA rules of origin to make FTZ products more cost-competitive with Canadian and Mexican products in USMCA markets
- Illicit Trade/Forced Labor: Allow secure storage of targeted merchandise pending final determination of admissibility into U.S. commerce
- Value of exports from U.S. FTZs
- 321/De Minimis: Prevent mass transfer of U.S. e-commerce fulfillment to other countries by allowing FTZs to use the duty-free de minimis procedures (Sec. 321)
- **Regulations:** Update regulations governing the FTZ program (19 CFR Part 146/15 CFT Part 400)



FOREIGN-TRADE ZONE FACTS EXPORTS, EMPLOYMENT & MANUFACTURING REMAIN STRONG

TOTAL FTZ EXPORTS FROM 2009 - 2022



In 2022, U.S. Foreign-Trade Zones:

- Exported \$162 billion in merchandise
- Employed over 500,000 Americans in well-paying jobs throughout the country
- Received more than \$1,011 billion worth of foreign and domestic merchandise

Source: FTZ Board Annual Report

ACTIVITIES AND PRODUCTS FOUND IN U.S. FOREIGN-TRADE ZONES

- In 2022, there were **361 active production operations** throughout the U.S.
- Manufacturing operations received nearly \$624 billion in merchandise while warehouse/distribution operations received more than \$387 billion in merchandise.
- Foreign vs. Domestic inputs: About 67% of the shipments received at zones involved domestic status merchandise, indicating that FTZ activity tends to involve domestic operations that include significant domestic inputs alongside foreign inputs.



A wide range of industries use the FTZ program to access foreign components at competitive prices. The most common foreign-status inputs include the following:

Top 10 Foreign-Status Products in FTZs (2022)

- 1. Oil/Petroleum
- 2. Pharmaceuticals
- 3. Vehicle Parts
- 4. Consumer Electronics
- 5. Vehicles
- 6. Machinery/Equipment
- 7. Chemicals
- 8. Electrical Machinery
- 9. Iron/Steel
- 10. Other Metals/Minerals

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